



OUR VISION,
YOUR HEALTH

Together with you
in illness and wellness

Health hai toh life hai



The Future

In 2018, **Manipal Group**, a leader in the field of healthcare delivery and higher education entered into a joint venture partnership with Cigna Corporation and TTK Group



Since then

We've carved a successful niche in the Indian market owning 'Health and Wellness' space

- ✓ **Collaboration** with 9 leading Banks and over 30 NBFCs, MFIs and Corporate Agents
- ✓ **6500+** trusted hospitals all over India.
- ✓ **1 Million+** customer relationships.
- ✓ **1800+** employees.
- ✓ **250+** major brokers.
- ✓ Presence in **7,000+** point of sale locations.
- ✓ Strong multi-distribution network of **20,000+** advisors



The beginning

Officially started operations in India in 2014 with the joint venture of Cigna Corporation and TTK Group

A BRAND NEW BEGINNING

TOGETHER FOR BETTER HEALTH CARE



A BRAND NEW BEGINNING

TOGETHER FOR BETTER HEALTH CARE



India's
**premier
and largest**
private hospital groups



**Owns and
operates**
16 corporate hospitals,
5 teaching hospitals and
several fertility clinics



Annually services
more than
2.5 Million
patients



Rated as the most
respected &
**patient
friendly**
hospital in India

**WE PARTNER
OUR CUSTOMERS
IN ILLNESS
AND WELLNESS**

Manipal Cigna
Health Insurance



Cigna



Global health service
company with roots
as deep as
225+ years



Sales capability in
**30+
countries**
and jurisdictions



1 Million+
relationships with
healthcare providers,
clinics and facilities



160 million+
customer relationships
around the world

Health hai toh life hai

Manipal Cigna
Health Insurance

Our Mission



To improve the **health, well-being and peace of mind** of those we serve

Who We Are



We are a trusted **health insurance & wellness partner** for the community we serve

Our Role



To be **champions** for our customers and our communities

TOGETHER, WE ARE UNITED BY OUR VALUES

Our values support our mission and represent who we are and what we want to aspire to be.



Health hai toh life hai

OUR COMBINATION WITH MANIPAL GROUP

ACCELERATES OUR STRATEGY

Will allow us to deliver on our promise to provide easy and lifetime access to quality healthcare so that our customers have a secure future both financially and medically

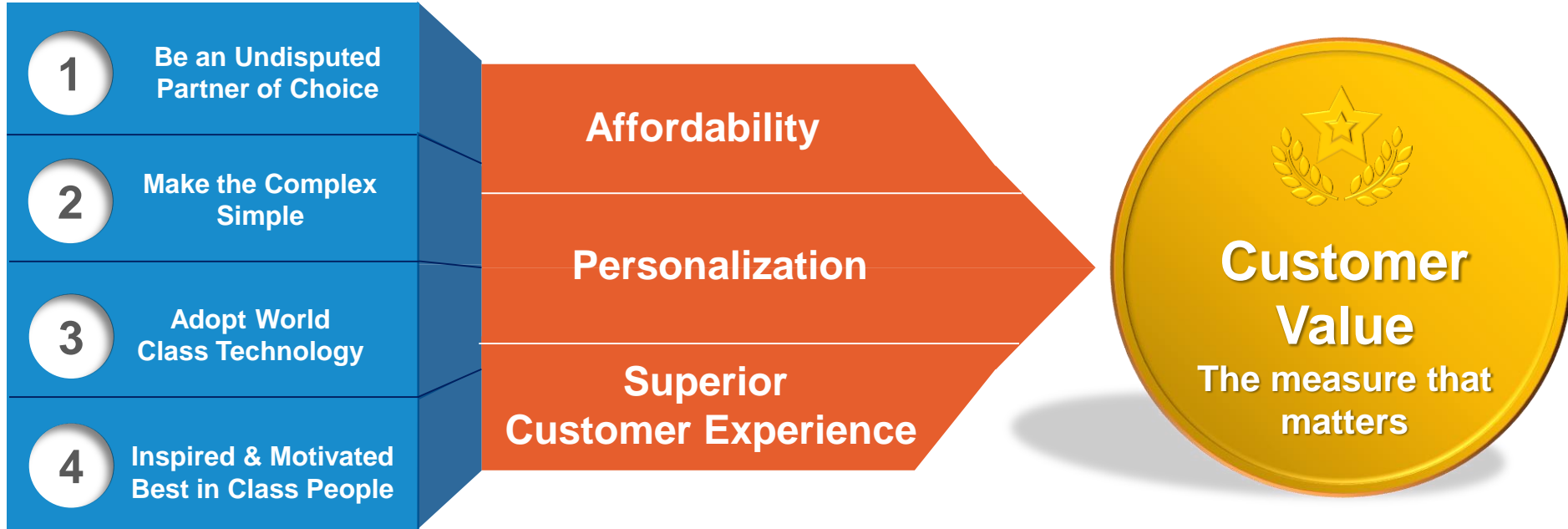


Together, we will

Drive	Expand	Provide
Innovative solutions products and services	Existing relationships and explore new markets	Easy and lifetime access to quality healthcare

Health hai toh life hai

HOW WE WILL WIN



Health hai toh life hai

STRATEGY ALIGNED WITH KEY NEEDS

Customers

Personalized, affordable solutions to touch upon all segments

Healthcare Professionals

Value-based partnering and care delivery

Regulator

Expanded access and improved affordability



Employer and Health plan Clients

Greater affordability and productivity

Communities

Improved health, vitality and productivity

Health hai toh life hai

WE ARE YOUR PARTNER IN ILLNESS & WELLNESS

HEALTH INSURANCE
Zaroori hai



We provide easy and lifetime access to quality healthcare

As your partner in health, we collaborate with our vast network of healthcare professionals to ensure all our customers obtain quality, cost-effective health care, benefits and insurance protection.



We safeguard your long term financial goals

As health advocates, we offer a full suite of health insurance products that shields long-term finances from being drained out in case of medical emergencies, so that our customers have a secure future – both financially and medically.



We help you live a healthier life

As a health insurance company, our involvement with our customers goes deeper than handling insurance claims. We support customers through our various wellness programs to stay healthy or return to health if they become physically or emotionally ill.

Health hai toh life hai

WE ARE CHAMPIONS FOR OUR CUSTOMERS AND OUR COMMUNITIES



Innovation

We leverage deep consumer insights to drive product innovation

Rich Experience

We make the complex simpler to improve the customer experience

Comprehensive Plans

We offer easy to understand, affordable products designed to meet the unique needs of the customers across all segments

Health & Wellness

We offer a variety of wellness programs and services to help customer live healthier, fuller lives

Customer Centricity

We make experiences easy and reliable—in ways that our customers find proactive, personal and empathetic.

Health hai toh life hai

GET STARTED ON A HEALTHIER YOU

WITH OUR PRODUCTS & SERVICES

OUR PRODUCT PHILOSOPHY

With a deep focus on health and wellness, at **ManipalCigna Health Insurance** we offer a full suite of insurance solutions ranging from health, personal accident, major illness, travel and global care to individual customers, employer-employee, and non-employer-employee groups to meet their diverse health needs.



Health hai toh life hai

EXPERTISE THAT'S GLOBAL

CARE THAT'S INDIAN AT HEART

OUR SERVICE PHILOSOPHY

Everyday we make experiences easy and reliable in ways that our customers find **proactive**, **personal** and **empathetic**.



Health hai toh life hai

We Care – Our People Commitment

Our Employee Value Proposition

We care for you, our customers and our community. We invest in your personal and professional development to enable you to reach your highest potential.

▶ Learning for Success

- Stretched opportunities & new challenges with a robust learning environment that enables your growth.
- Support to develop multi-functional skills & competencies and upgrade your knowledge.
- Grow & lead a winning team
- Get diverse career opportunities; your learning agility & humility to un/relearn are key to our combined success

▶ Inspiring Culture

- Transparency & fairness that drives an open & meritocratic environment & enables talented people to consistently deliver high performance and win in the marketplace.
- A great work place that inspires each & every individual to bring their best efforts to work every day.
- Fostering a culture that drives passion to win.
- Rewards are designed to recognize accountability that generates passion & humility; thereby leveraging human possibilities

▶ Supporting Growth

- People policies that ensure your peace of mind.
- Building customer value by strengthening our digital platforms; thereby driving agility & speed of deliver.
- Constant focus on innovating & improving our product & services to make it easy for our people, our partners & our customers.

▶ Diverse & Engaging Workplace

- Sociable & vibrant workplace wherein every little success is celebrated
- Youthful employees & leadership team that encourages sharing of ideas for innovation
- Embracing diversity of gender, region & opinions

Thank You

